

**FACTORS AFFECTING PERFORMANCE OF THE TENDERING PROCESS IN
PUBLIC INSTITUTIONS IN KENYA; A CASE STUDY OF DEPARTMENT OF
PUBLIC WORKS NYANDARUA COUNTY**

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ABSTRACT

The main purpose of the study was to establish factors affecting performance in tendering process in the public institutions in Kenya the case of public works department in Nyandarua County. The objective was to establish Ethical practices, Staff qualification, Duration of award and ICT use and how they affect the performance of tendering process in the department of Public Works in Nyandarua County. The study was guided by the Innovation Theory and the Contingency theory. Descriptive research design was adopted in this study. The population targeted 120 employees of the department of Public Works. The researcher used 50% of total population as the sample size which is a total of 60 employees. A stratified random sampling method was used to pick sample of respondents who were provided with questionnaire. Questionnaires were first pre-tested to determine validity and reliability before using them in the actual study. The collected data was analyzed using descriptive statistics and presented by use of tables, figures and percentage with description. Quantitative analysis was done with the use of Statistic Package for Social Sciences (SPSS) in computer to give all correct detailed analysis. The study findings indicated that there was practice of favoritism, tribalism and nepotism in the tendering process in public institutions in Nyandarua County. The lack of a strong procurement profession and inadequate staff qualification has led to failure to employ good practices in procurement, creating inefficiencies and high costs in the tendering process in the county. The researcher suggests that further research be done on: The impact of ethical practices in tendering process and how it affects the Kenyan economy in other counties, similar study may also be carried out in other counties to establish whether the findings are similar as those generalized in this study and Investigate on other factors that affect the performance in the tendering process in Kenya